

## RUSLAN TARAN



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Frankfurt am Main  
Ruesterstrasse, 4

### Key qualifications and competencies (15 years track):

- Credit Due-Diligence; Risks & Relationship Management
- Industries: Sovereigns, Corporates, Banks, NBFIs,
- Geography: major- EMEA, CISCEE; minor- Americas, Asia
- Assets: major- Debt, Derivatives; minor- Equity, Comdy
- Legal: Debt & Derivatives market documentation
- Tools: Bloomberg, Capital IQ, Fitch, Moody`s Credit Edge
  
- Negotiator and mediator in complex credit matters
- Passionate to bring measurable results
- Team development (3-24 FTEs) and mentoring
- Public Speaker

### PROFESSIONAL BACKGROUND

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<b>VTB Bank Europe SE</b> , Frankfurt   Capital Markets, Senior Credit Officer	/11.2018–present
<b>Diamond Capital Innovations LLP</b> , London   Institutional Sales & Due-Diligence, Founding Partner	/06.2018–06.2020
<b>UBS Investment Bank</b> , Krakow, PL   Transaction Decisions, EMEA NBFi Credit Officer	/03.2017–09.2018
<b>Sberbank CIB</b> , Moscow   Global Markets   EMEA Senior Credit Desk Analyst	/12.2013–03.2017
<b>Marfin Laiki Group</b> , Kiev/Athens   Credit Strategy and Trading   CIS Credit Analyst-Trader	/09.2011–08.2013
<b>Commerzbank</b> , Kiev, UA   Capital Markets   CIS Credit Officer	/03.2010–09.2011
<b>Raiffeisen International</b> , Kiev, UA   Capital Markets   CIS FI & NBFi Credit Risk Analyst	/09.2005–03.2010

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### PROFESSIONAL DUTIES during over 15 years:

- Screened Debt markets, selected issues for acquisition, defended credit risk taking on Investment Committees
- Mediated as Credit Partner in client interaction with counterparties and issuers` owners and senior management
- Prepared Credit marketing material, internal memos and ad hoc credit research memos
- Due-Diligence of issuers and counterparties as well as underlying asset/instrument documentation
- Prepared credit recommendations on individual names and industries to Credit Committee
- Managed credit risk portfolios, designed credit mitigation structures via covenants, securities, subordination
- Co-partnered restructurings across sovereign, corporate and bank sector clients
- Steered credit and rating related projects on behalf of business and risks

### Achievements snapshot: Published over 1,000 credit related papers.

#### VTB Bank Europe SE:

- o Credit and Market risk framework set-up for Capital Markets (Brexit contingency project)
- o Implemented Policies: High Yield & Distressed Debt, Securities Financing Transactions, Collateral Management

#### UBS:

- o Improved credit risk metrics in \$1 bln unfunded "originate-to-distribute" LOC
- o Mandated to co-manage the local team of 24 local credit analysts

#### Sberbank CIB:

- o Boosted by 25% volumes availability to trade CDS having introduced a change in credit exposure (LGD) calculation approach
- o Over USD 250mln delivered in capital release under capital project steering
- o Co-Delivered restructuring of \$500mln Ukrainian Quasi-Sovereign debt into Sovereign Eurobonds with standalone VRI
- o Launched internal publishing on an event specific topics like Italian Banking Crisis, Brexit, Banking stress-test, AT1/Coco Eurobonds
- o Top rated credit analyst under internal annual corporate evaluation system "360"

#### Bank of Cyprus:

- o Outperformed personal PnL plan by 27%. Boosted portfolio`s profit by 30% and reduced duration by over 15%
- o Launched bonds trading of 10 new credit names, including debut primary issues
- o Optimized commission expenses on primary dealers from by 5x times to zero cost

#### Commerzbank:

- o Delivered \$110mln restructurings of bonds with 20% higher of estimated Recovery Ratio

#### Raiffeisen Bank:

- o Issued terms for restructuring of 2 bond holdings that resulted in higher profits at maturity
- o Prepared more than 100 of credit recommendations, 18 monthly and 6 quarterly researches
- o Launched credit risk research of insurance industry and insurance companies in Ukraine, Russia, Kazahstan, Belorussia

## EDUCATION

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2013-2016: **ICMA, Henley Business School**: Diploma in International Securities & Derivatives

2014: **CFA Institute**: Level 1 Passed

2003-2008: **KNEU**: MS in Financial Analysis & Engineering; BS (Triple) in Banking, Lecturing, International Economics

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**LANGUAGES**: Russian – Native; Ukrainian, English – Fluent, Professional; German, Polish, Spanish – Pre-Intermediate;

**TECHNICAL SKILLS**: Bloomberg, S&P Capital IQ, Bankscope, SNL, Fitch Solutions

**OUT OF OFFICE ACTIVITIES**: lectured at Universities; CFA Society Volunteer; capital markets credit topics speaker

### Trainings attended:

#### 2019:

- Credit Review Advanced Writing: Moody's
- German Regulatory Landscape: E&Y
- Mastering Negotiations: E&Y

#### 2017: by UBS/Pimley:

- Market Risks for Credit Risk Managers

#### 2016: by ICMA:

- CDS and Credit Linked Derivatives
- Commodity Markets
- CVA and xVA

#### 2015

- Emerging Markets Sovereign Risk Analysis by Euromoney Learning
- DRISK <GO> Credit Risk Model for Public and Private companies by Bloomberg

2014 Advanced course for leading effective negotiations by Sberbank

2013 Treasury Products and Hedging Solutions for Clients by Marfin Laiki Group

#### 2012

- International Repo Market Workshop by ICMA Centre
- Bloomberg University: Certificates in Fixed Income, FX, Equities, Commodities

2011 Risk Management for Treasury operations in CISCEE Region by EBRD, Moody's

#### 2010

- New Rating Approach for Banks and Sovereigns by Commerzbank / Dresdner Bank
- The Art of Investment Ideas Presentation by McKinsey

#### 2009

- Credit analysis of local and regional governments in CISCEE countries by S&P/RBI
- Credit Analysis of Banks and Financial Institutions by Fitch

2008: by Frankfurt School for Finance & Management

- Credit Analysis and Correlation Trading, CDO, CDS, CPPI, Structured Credit Products