THOMAS GARCIA

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PROFESSIONAL PROFILE

Ten-year experience in Emerging Markets investment management. Experience in Portfolio Management and Trading. Fixed Income portfolio manager for funds and discretionary portfolios of USD 1bn with five years track record consistently outperforming peers. Responsible for daily management of security selection, asset allocation, cash, and collateral management. I am a performance-driven, team player and able to deliver under pressure

WORK EXPERIENCE

Mar 2018 – Jul 2020 **First Abu Dhabi Bank Investment Management, Dubai, UAE**

- **Fixed Income Portfolio Manager – Public and Private Markets**
- Develop a quantitative, model-based approach to manage portfolios and EM credit market developments analysis to generate trade ideas as appropriate – Relative value and Directional trading (rates and macroeconomic based)
- Disciplined investment process driven by a top-down approach articulated around credit spreads, interest rates, and idiosyncratic risk to maximize performance on a risk-adjusted returns basis
- Active management focusing on USD Emerging Market credits (Sovereign, Corporates, Investment Grade & High Yield, CPs/CDs) – UCITS compliance – Strong knowledge of the CEMEA and Asia region
- Formulate views based on fundamental analysis and research while communicating rationale and strategy
- Responsible for portfolio construction, consistent performance, trading and compliance to investment guidelines
- Foster direct relationship with institutional clients with regular calls and meetings contributing to raising asset
- Write monthly reports on portfolio attribution, contribution and risk measures and support any marketing initiatives
- Conduct regular client meetings and communicate market updates and product performance to sales
- Contribute to the investment committee on asset allocation and apply strategies to tailor-made portfolios according to customized profile

Mar 2014 – May 2018 **First Abu Dhabi Bank Investment Management, Abu Dhabi, UAE**

- **Head of Trading - Fund Management**
- Execution of Bonds, Equities, Equity Derivatives, Futures, Interest Rate Swaps, Forward contracts, FX, and ETF
- Work on trades in a timely, accurate and cost-efficient manner, reducing transaction and opportunity costs
- Introduce trading techniques and tools to ensure best practice is followed and comply with compliance and procedures governing the trading process – Implementation of Trade Cost Analysis tools
- Collaborate with portfolio managers and provide meaningful market intelligence, facilitating communication
- Achieve best execution for in respect of regulatory requirements and to the satisfaction of relevant stakeholders
- Monitor market activity and communicate with portfolio managers. Support investment teams with information flow, trade ideas, and data requests
- Oversee daily issues related to trading activities and liaison with operations (pre-and post-trade analytics)
- Pro-actively contribute to the investment process to reduce transaction costs and identify market opportunities
- Develop and maintain essential external relationships as required for Best Execution

Mar 2012 – Mar 2014 **United Arab Bank**, **Dubai, UAE**

- **Portfolio Manager - Treasury & Capital Markets (EM credits: CEMEA, Turkey and Asia)**
- Design and implement liquidity management strategies using a combination of instruments and time horizons
- Promote efficiency and risk reduction on the trading desk by fostering the development of new ideas and hedging strategies, including design and negotiation of liquidity tools and facilities
- Maximize risk-adjusted returns on capital via portfolio construction and optimization
- Contribute to developing the discretionary portfolio management activity within the wealth management unit supporting initiative and meeting with clients
- Continuous monitoring of the portfolio and identifying market opportunities and assessment of new asset classes

Jul 2010 – Mar 2012	**Wallich & Matthes, Emerging Market Fixed Income Sales, Dubai, UAE**
Sept 2009 – Jul 2010	**MSH Dubai**, **Account Manager** (Healthcare Insurance), **Dubai, UAE**
Aug 2007 – Aug 2008	**Oddo & Cie., Business Analyst, Paris, France**
Jan – Aug 2007	**Pro Capital**, **Equity Sales Trader, Paris, France**
May – Aug 2006	**Groupe General Finance, Assistant Wealth Manager**, **Paris, France**

QUALIFICATIONS

2020	**Financial Risk Manager (FRM)** candidate
2015	**CFA Level 1 cleared**
2014	**Islamic Finance Qualification,** (CISI Level III)
2005 – 2009	**SKEMA Business School – Masters in Financial Markets – Sophia Antipolis, France**
2003 – 2005	**Associate Degree - International Trade, Dijon, France**

KEY SKILLS

Languages	**French**: native, **Spanish**: fluent**, English**: fluent
I.T skills	**Microsoft Office, Python, VBA, Bloomberg, Bloomberg AIM, MarketAxess, Liquidnet**
Hobbies & Interests	**Sport, Culture, Economics, Geopolitics, Travels**