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EMTA WEBINAR: 2021 EMTA Annual Meeting Part I: Buy Side Panel

December 1, 2021

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**DAVID LUBIN (Moderator)**  
Citi

David Lubin is managing director and head of emerging markets economics at Citi, where he is responsible for a team of more than 30 economists in 12 locations globally; and is an Associate Fellow at Chatham House, the Royal Institute of International Affairs. He has some 30 years' experience following emerging and developing economies' interaction with international financial markets.

His book, *Dance of the Trillions: Developing Countries and Global Finance*, examines what makes money flow from high-income countries to lower-income ones; what makes it flow out again; and how developing countries have sought protection against the volatility of international capital flows. The Financial Times selected it as one of the best economics books of 2018.

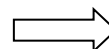
**PABLO GOLDBERG**  
BlackRock

Pablo Goldberg, Managing Director, is Head of Research and Portfolio Manager for BlackRock's Emerging Market Debt Team. Mr. Goldberg's responsibilities include formulating alpha generating research, developing investment strategies and a voting member of the team's investment committee. Based in New York, Mr. Goldberg also has a particular focus on engaging with the Americas-based clients and growing the firms' Emerging Market Fixed Income business in the US and rest of the Americas.

Mr. Goldberg joins BlackRock from HSBC, where since 2010 he was Managing Director and Global Head of Emerging Markets Research. He was responsible for HSBC's view on the emerging markets, risk analysis and portfolio allocation.

Prior to joining HSBC, he was Global Head of Emerging Market Debt Strategy, and Chief Economist for Latin America at Merrill Lynch & Co, a position he held for eight years. Mr. Goldberg brings 20 years of experience focusing on the emerging markets.

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Mr. Goldberg graduated in 1996 with an MSc in economics from the London School of Economics and in 1993 with a Master's Degree in economics from Instituto Di Tella in Argentina.

**TINA VANDERSTEEL**  
**GMO**

Tina Vandersteel is Head of Emerging Country Debt at GMO and a partner of the firm. She joined GMO in 2004, started an EMFX total return strategy in 2006 and a local currency debt strategy in 2008. She began managing the ECD group in 2015 and now primarily manages the external debt strategies.

She started her career in the EM economics department at Morgan Guaranty Trust in 1990. In 1992 she moved to J.P. Morgan's securities arm to do EMBI index development and quant instrument relative value strategy. She then spent two years working in J.P. Morgan's Sao Paulo office in the mid 1990s before returning to NY to continue working on relative value for clients and issuers.

She left J.P. Morgan Chase in early 2002 to train for a spot on the U.S. national rowing team with aspirations to go to Athens in 2004 in the highly competitive lightweight women's doubles event. Although these aspirations went unmet, the training lead her to Boston and, ultimately, to GMO.

**HARI HARIHARAN**  
**NWI Management**

Hari Hariharan is the Chairman and CEO of NWI Management LP (NWI), a global macro hedge fund group specializing in fixed income, currencies and rates with an emphasis on emerging markets. NWI manages around \$3.8 billion in assets for private investment funds and accounts as of August 2021.

From 1976 to 1993, Mr. Hariharan was at Citibank N.A. during which time he built several different and highly successful businesses for the bank globally. In 1993, Hari founded the hedge fund group Santander New World Investments Group which was spun off in 1999 as NWI Management LP.

His formal education took place at the Harvard Business School (Program for Management Development), the Indian Institute of Management in Ahmedabad (MBA-Finance) and at the University of Madras (Bachelor of Commerce - Accounting).

Mr. Hariharan is a member of the Federal Reserve Bank of New York Foreign Exchange Committee as well as a member of the Council on Foreign Relations.

**JIM BARRINEAU**  
**Schroders Investment Management**

Jim Barrineau joined Schroders in April 2012 as Head of Emerging Market Debt Relative and Director of Latin America. In June of 2020 he was appointed head of global EMD strategy at Schroders. Prior to joining Schroders, Mr. Barrineau worked as a Senior Portfolio Manager-Sovereign from 2010 to 2012 at ICE Canyon, an alternative investment firm specializing in emerging market debt.

Mr. Barrineau worked as an emerging market debt and currency strategist for Alliance Bernstein from 1998 to 2010, with primary responsibility for Latin America.

From 1996 to 1998, Mr. Barrineau was the Latin American equity strategist at Salomon Smith Barney, and from 1994 to 1996 he was the emerging market debt strategist at the same firm.

He has also served as a senior economist in the US government and a US naval officer.